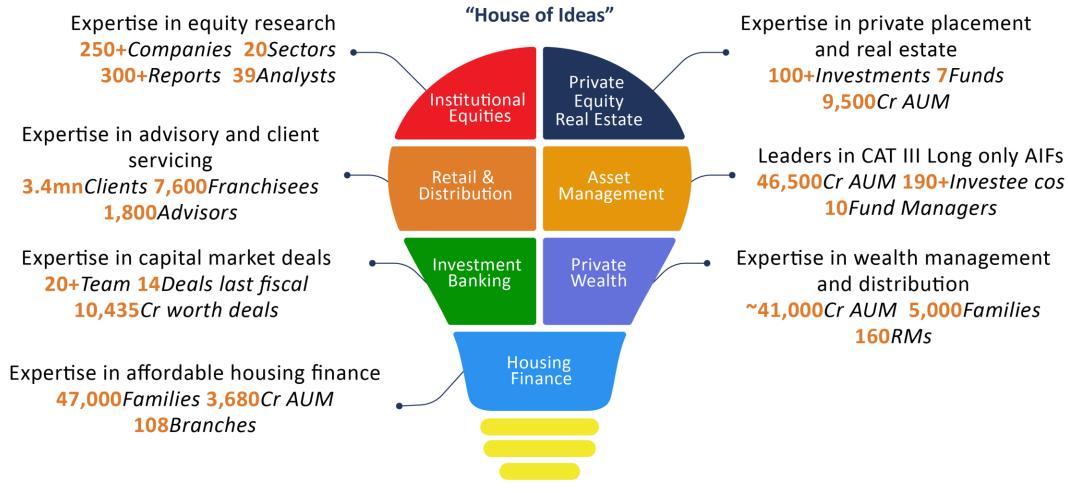


Motilal Oswal BSE Quality ETF and Index Fund

(An open ended fund replicating/tracking the BSE Quality Total Return Index)

Veritable Ecosystem in Financial Services



We have established experience in arguably most segments under financial services

Source: MOAMC Internal, Data as on 31st December 2022.



Motilal Oswal AMC Positioning

A lot of Fund Managers construct portfolios that are very close to the benchmark due to fear of significant underperformance

	Benchmark Agnostic	Benchmark Hugging	Benchmark Replicating
Style	Active	Active	Passive
Portfolio Holding	Focused	Closer to Benchmark	Same as benchmark
Alpha Generation Capacity	High	Low	NA
Motilal Oswal AMC		X	

Motilal Oswal AMC has benchmark agnostic products in the form of active mutual funds, PMS, AIF along with benchmark replicating index funds and ETFs



Why Motilal Oswal AMC?

Cornerstone of Investment Philosophy

Focused Strategies

based on time tested investment framework

Index-based Strategies

Index Funds and ETFs based on first principal of

Q

Quality of Business & Management

G

Growth in Earnings

L

Longevity of Quality and Growth P

Price

Easy

To understand and track

Economic

Low cost

Effective

For wealth creation



Motilal Oswal AMC in Numbers

Investors

- More than 12 lac investors
- More than 19 lac folios

Active Mutual Funds

- 10 active funds
- Total AUM ~30,000 crores

PMS and AIFs (Alternates)

- 20+ PMS and AIFs
- Total AUM ~20,000 crores

Index-Based Mutual Funds

- 30 Index Funds and ETFs
- Total AUM ~20,000 crores

Source/Disclaimer: MOAMC Internal, Data as on 29-Feb-24



Introduction to Factors



What are Factors?



A factor is any characteristic that helps explain the long-term risk and return performance of an asset.



Factors are the foundation of investing - Building blocks in every investing process.



Commonly known Factors are Low Volatility, Momentum, Quality, and Value



What is Factor Investing?

Defining descriptors for each Factor

For e.g., 6M / 12M Price return for Momentum

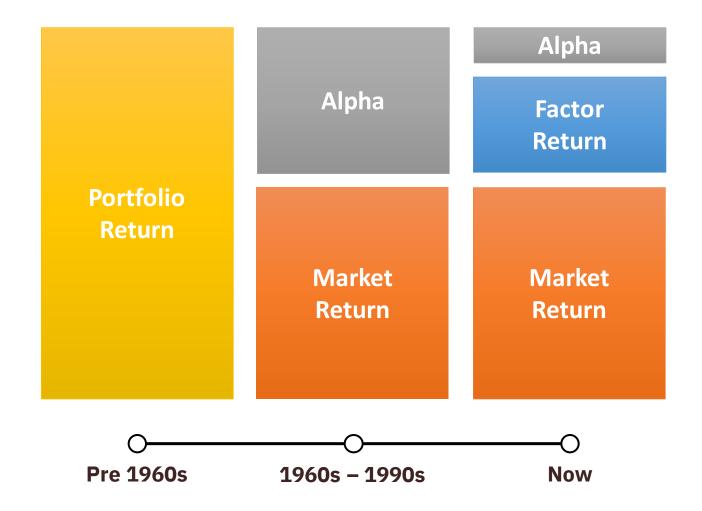
Establishing rules to select a portfolio of companies using these descriptors

Applying these rules to create portfolios periodically – for e.g., semi-annually

What factor investing isn't – Ambiguous!

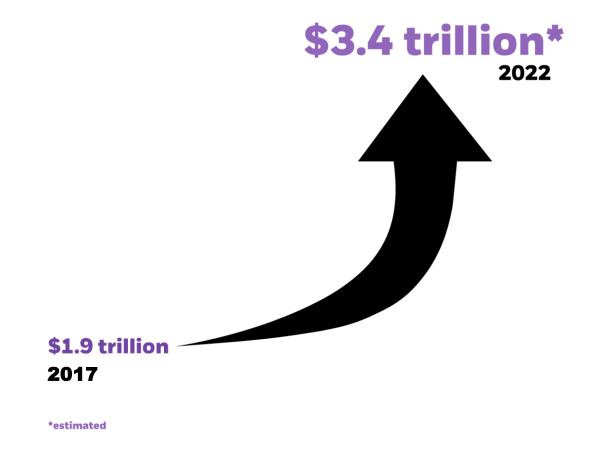


Why Factors Matter?





Factor Industry growth



Source: BlackRock, Simfund for mutual fund data, BlackRock for ETF data, eVestment and Preqin for institutional and alternative data.

Mutual fund and ETF data as of 12/31/17, eVestment and Preqin as of 9/30/17. Excludes fund of funds. Projections exclude the impact of beta.



Winners keep changing

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
Low Vol	Value	Quality	Quality	Value	Mom.	Mom.	Low Vol	Value	Mom.	Low Vol	Mom.	Low Vol	Value	Value	Value	Value
-41.7%	125.5%	30.0%	-9.6%	42.3%	12.9%	49.6%	13.5%	16.6%	57.5%	8.7%	10.6%	26.8%	56.9%	26.3%	62.2%	31.6%
Quality	Quality	Low Vol	Low Vol	Mom.	Quality	Quality	Quality	Mom.	Value	Nifty 200	Nifty 200	Quality	Mom.	Quality	Mom.	Mom.
-44.8%	104.0%	26.1%	-12.7%	38.8%	11.6%	44.9%	13.2%	9.6%	46.0%	0.3%	10.0%	26.0%	53.8%	13.0%	41.7%	29.8%
Value	Low Vol	Value	Mom.	Nifty 200	Low Vol	Low Vol	Mom.	Quality	Quality	Mom.	Low Vol	Mom.	Nifty 200	Nifty 200	Quality	Quality
-52.4%	89.2%	25.4%	-16.1%	33.6%	11.0%	42.9%	10.8%	7.4%	39.7%	-1.7%	5.3%	20.0%	28.9%	4.9%	34.4%	24.9%
Nifty 200	Nifty 200	Mom.	Nifty 200	Quality	Nifty 200	Value	Nifty 200	Nifty 200	Nifty 200	Quality	Quality	Nifty 200	Quality	Low Vol	Low Vol	Nifty 200
-56.1%	88.8%	19.8%	-26.1%	32.8%	5.9%	40.0%	-0.8%	5.1%	35.2%	-3.9%	3.9%	16.8%	19.4%	4.5%	30.8%	15.8%
Mom.	Mom.	Nifty 200	Value	Low Vol	Value	Nifty 200	Value	Low Vol	Low Vol	Value	Value	Value	Low Vol	Mom.	Nifty 200	Low Vol
-60.0%	69.3%	15.6%	-39.0%	32.3%	-7.0%	37.3%	-15.8%	4.4%	30.2%	-26.9%	-7.3%	12.8%	19.3%	-5.4%	24.7%	15.7%

þ	Low Vol	BSE Low Volatility TRI
Color legend	Value	BSE Enhanced Value TRI
lor	Mom.	Nifty200 Momentum 30 TRI
ပိ	Quality	BSE Quality TRI
	Nifty 200	Nifty 200 TRI

- No single Factor has outperformed others consistently
- Adding Factors to your portfolio can help improve risk-adjusted returns

Source/Disclaimer: niftyindices, BSE. Performance as of close of 30-Jun-09 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Performance across Market Cycles

Market Cycle	Value	Quality	Low Vol	Momentum	Nifty 200 TRI
Bull	34.2%	28.1%	27.3%	39.4%	28.9%
Bear	-48.9%	-27.1%	-25.6%	-38.3%	-41.9%
Recovery	45.1%	41.0%	37.8%	38.6%	36.5%

- Momentum tends to significantly outperform in Bull market cycles
- Quality and Low Vol offer good downside protection and tend to outperform in Bear markets
- Value tends to outperform when the market is recovering from a bear phase

Low Vol = BSE Low Volatility TRI
Quality = BSE Quality TRI
Momentum = Nifty200 Momentum 30 TRI
Value = BSE Enhanced Value TRI

Source/Disclaimer: niftyindices, BSE, MOAMC Research. Performance as of close of 30-Jun-09 to 30-Jun-24. All Performance numbers in CAGR. Bear market defined as >20% fall from peak to trough. Recovery defined as the recovery from trough to previous peak. Bull market defined as rising market after recovery. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Rolling return outperformance

Odds of Outperformance vs Nifty 200 TRI						
Rolling Period	Value	Quality	Low Vol	Momentum		
1 year	53.0%	70.1%	69.4%	75.0%		
3 year	47.0%	81.2%	83.1%	87.9%		
5 year	32.4%	87.3%	95.9%	98.7%		
7 year	34.1%	99.8%	95.6%	100.0%		
10 year	29.0%	100.0%	100.0%	100.0%		

Low Vol = BSE Low Volatility TRI
Quality = BSE Quality TRI
Momentum = Nifty200 Momentum 30 TRI
Value = BSE Enhanced Value TRI

Source/Disclaimer: niftyindices, BSE. Performance as of close of 16-Sep-05 to 30-Jun-24. 250 trading days assumed in one year Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



The Quality Factor



We always prefer



So why not choose the best Quality when it comes to Investing?



Quality

The Quality factor is described as capturing companies with durable business models and sustainable competitive advantages.

When you're purchasing a new car, you might consider characteristics like longevity, safety, and fuel economy.

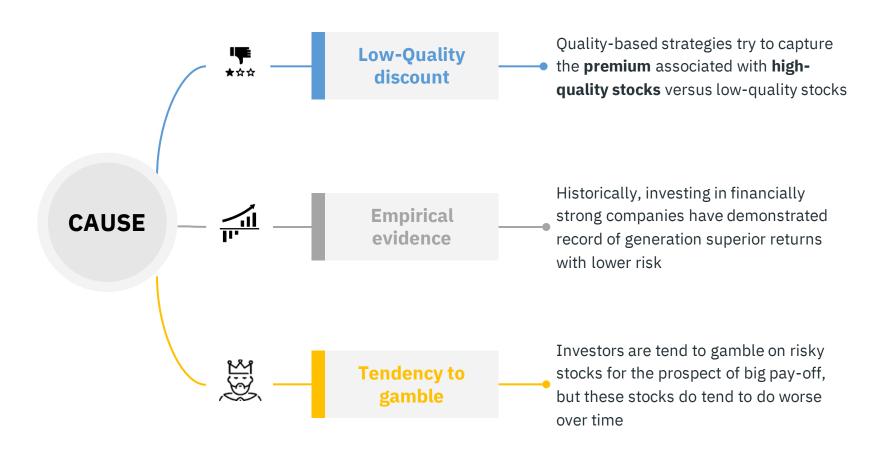


Commonly Used Descriptor: Return on Equity, Accrual ratio, Financial Leverage ratio



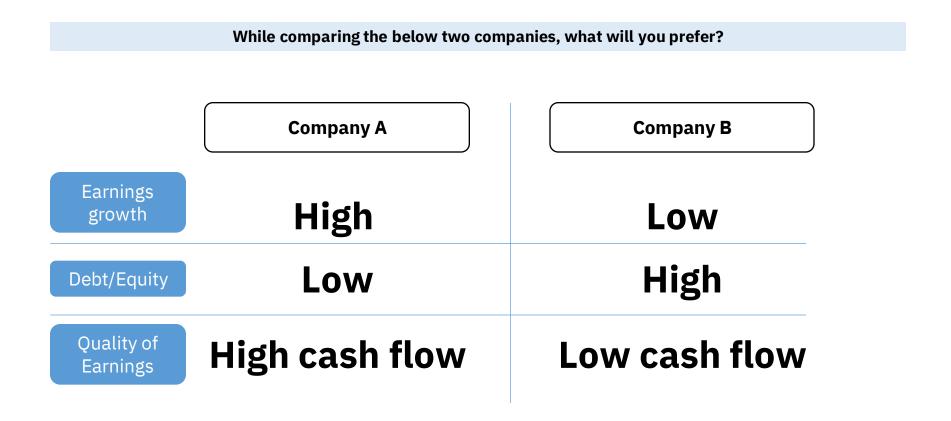
Why does Quality premium exist?

While it is difficult to ascertain why the premium exists, some of the drivers may include:





What will you prefer?



RoE, Low Debt & Quality of earnings filter in the Quality factor ensures only companies with the highest earnings, low leverage & best books are included in the portfolio



Motilal Oswal BSE Quality ETF & Index Fund



Motilal Oswal BSE Quality ETF



Type of Scheme

An open ended fund replicating/tracking BSE Quality Total Return Index



Minimum Application lot size

On Exchange – Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereafter

(BSE: 543577, NSE: MOQUALITY)

Directly with Mutual Fund – Buy/sell units of the Scheme where the subscription/redemption amount is in excess of INR 25 crs.



Inception Date

22-Aug-2022



Investment Objective

The investment objective of the scheme is to provide returns that, before expenses, correspond to the total returns of the securities as represented by BSE Quality TRI, subject to tracking error. However, there is no guarantee or assurance that the investment objective of the scheme will be achieved



Exit Load

Nil



Fund Manager

Mr. Swapnil Mayekar &

Mr. Rakesh Shetty (Debt component)



Benchmark

BSE Quality TRI



Total Expense Ratio

Regular – 0.30%

Source/Disclaimer: MOAMC. Data as on 30-Jun-24 Mutual funds are subject to market risk, read all scheme documents carefully



Motilal Oswal BSE Quality Index Fund



Type of Scheme

An open ended fund replicating/tracking BSE Quality Total Return Index



Investment Objective

The investment objective of the scheme is to provide returns that, before expenses, correspond to the total returns of the securities as represented by BSE Quality TRI, subject to tracking error. However, there is no guarantee or assurance that the investment objective of the scheme will be achieved



Minimum Application Amount

Lumpsum and SIP – Rs 500/- and in multiples of Re 1/- thereafter

Ongoing basis:

Lumpsum and SIP – Rs 500/- and in multiples of Re 1/- thereafter



Exit Load

1% if redeemed on or before 15 days from allotment date, Nil if redeemed after 15 days from allotment date



Inception Date

22-Aug-2022



Fund Manager

Mr. Swapnil Mayekar &

Mr. Rakesh Shetty (debt component)



Benchmark

BSE Quality TRI



Total Expense Ratio

Direct – 0.38%, Regular – 1.03%

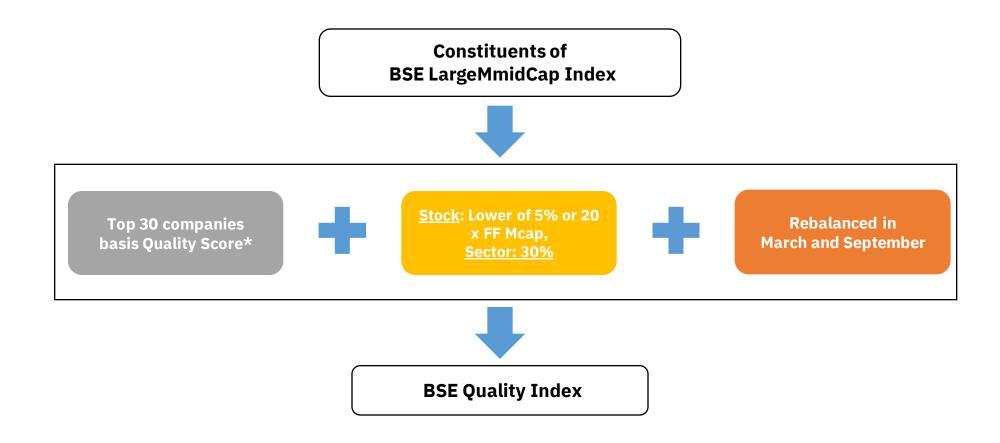
Source/Disclaimer: MOAMC. Data as on 30-Jun-24 Mutual funds are subject to market risk, read all scheme documents carefully



BSE Quality Index



Index methodology



Source/Disclaimer: BSE. Data as on 30-Jun-24 *Calculated using ROE, financial leverage & Accruals Ratio. Index launch date – 03-Dec-15; Index base date – 16-Sep-05. . For detailed methodology visiti S&Pglobal.com



Quality Score

Quality score is calculated basis below three filters



01

02

03



Return on Equity

Formula

Calculated as a company's earnings per share divided by its latest book value per share

Relevance

It shows how efficiently a

company is in generating profits



Accruals Ratio

Computed using the change of a company's **net operating assets** over the last year divided by its average net operating assets over the last two years

Helps to identify how much a company relies on accruals to show profit. Lower accruals are considered better



Financial Leverage Ratio

Calculated as a company's latest **total debt** divided by its book value

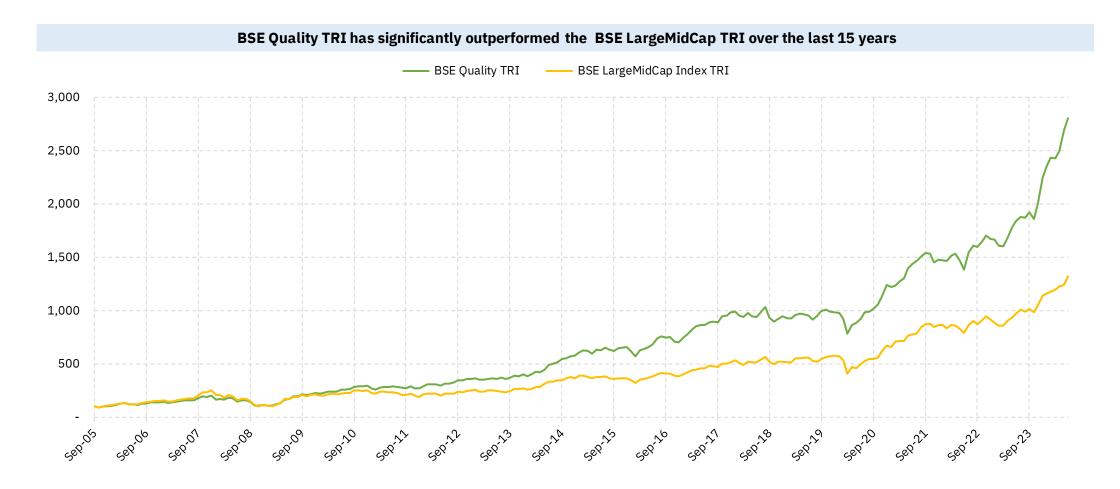
Reflects how the company is financing its growth



Source/Disclaimer: For detailed methodology visiti S&Pglobal.com. Data as on 31-Dec-22



Historical Performance (Last 15 years)

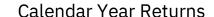


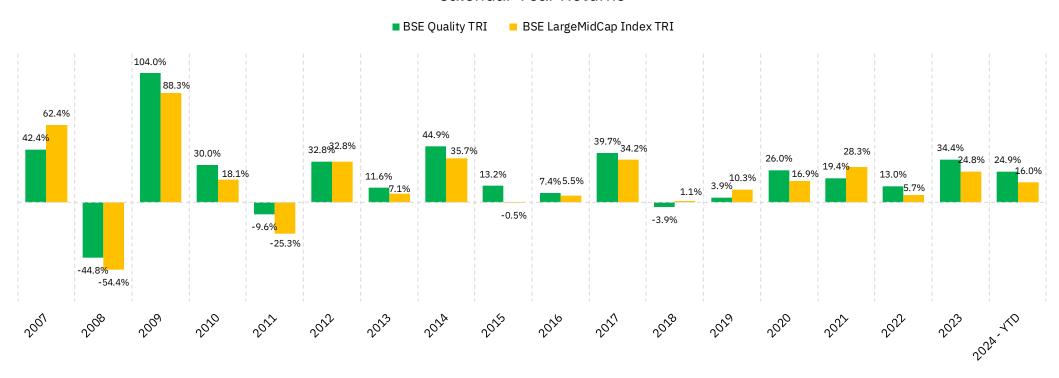
Source/Disclaimer: niftyindices, BSE. Performance as of close of 16-Sep-05 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Calendar Year Returns





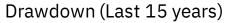


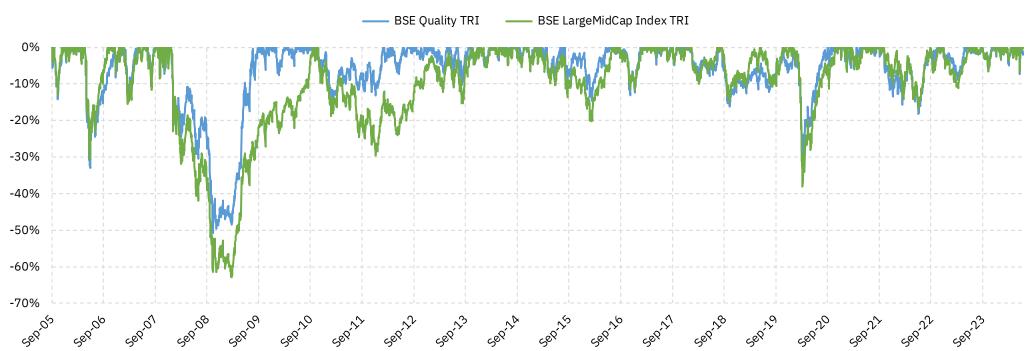
Source/Disclaimer: niftyindices, BSE. Performance as of close of 31-Dec-06 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Drawdown (Last 15 years)

BSE Quality TRI has historically seen drawdown for longer period than BSE LargeMidCap TRI





Source/Disclaimer: BSE: Performance as of close of 16-Sep-05 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Risk-Return Profile

Data Label		1 year	3 year	5 year	10 year	15 year
BSE Quality TRI	- CAGR -	52.6%	24.8%	24.1%	19.1%	20.4%
BSE LargeMidCap Index TRI	CAGR	36.1%	19.3%	18.9%	14.8%	14.5%
BSE Quality TRI	Annualised	15.3%	14.5%	16.9%	15.0%	14.6%
BSE LargeMidCap Index TRI	Volatility	13.5%	14.4%	19.0%	16.4%	16.7%
BSE Quality TRI	Risk Adjusted	3.444	1.712	1.427	1.278	1.394
BSE LargeMidCap Index TRI	Returns	2.668	1.342	0.996	0.899	0.866

Source/Disclaimer: BSE: Performance as of close of 30-Jun-09 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Performance vs Nifty 50

Data Label		1 year	3 year	5 year	10 year	15 year
BSE Quality TRI	— CAGR -	52.6%	24.8%	24.1%	19.1%	20.4%
Nifty 50 TR Index	CAGR	26.7%	16.5%	16.7%	13.6%	13.5%
BSE Quality TRI	Annualised	15.3%	14.5%	16.9%	15.0%	14.6%
Nifty 50 TR Index	Volatility	12.7%	14.1%	19.2%	16.6%	17.1%
BSE Quality TRI	Risk Adjusted	3.444	1.712	1.427	1.278	1.394
Nifty 50 TR Index	Returns	2.095	1.176	0.868	0.819	0.792

Source/Disclaimer: BSE: Performance as of close of 30-Jun-09 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Index SIP Returns

BSE Quality TRI	1 Year	3 Year	5 Year	10 Year
Returns	63.3%	34.9%	30.0%	20.5%
Amount Invested	1,20,000	3,60,000	6,00,000	12,00,000
Market Value	1,57,311	5,89,016	12,50,854	35,25,905

Data as of close of Jun 30, 2024 For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future

Source/Disclaimer: BSE: Performance as of close of 01-Jul-14 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. The above are not scheme SIP returns, but simulation of index SIP returns. Past performance may or may not be sustained in future.



Rolling return

	3 Year Roll	ing Returns	5 Year Rolling Returns			
	BSE Quality TRI	BSE LargeMidcap TRI	BSE Quality TRI	BSE LargeMidcap TRI		
Average	17.8%	12.6%	17.7%	12.4%		
Median	17.8%	13.0%	17.7%	13.1%		
Min	-4.0%	-7.6%	1.9%	-1.5%		
Max	43.3%	33.4%	32.2%	24.4%		
Returns Range		% of Total C	Observation			
Negative	2.0%	3.6%	0.0%	0.3%		
0% to 10%	11.5%	29.3%	4.7%	29.0%		
10% to 15%	17.6%	30.3%	25.3%	38.9%		
15% to 20%	86.5% - 31.9%	67.1% 23.2%	95.3 % 34.5%	70.8% — 29.1%		
Above 20%	37.1%	13.5%	35.5%	2.7%		

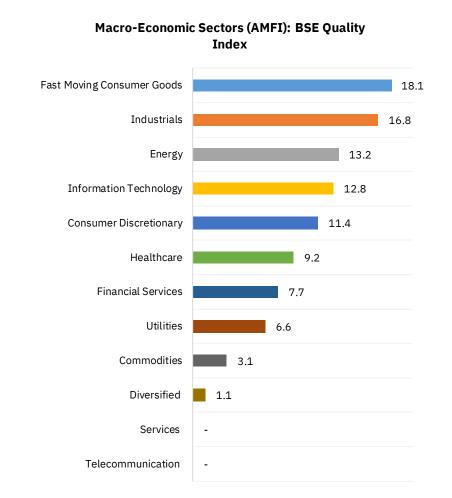
Source/Disclaimer: niftyindices, BSE. Performance as of close of 16-Sep-05 to 30-Jun-24. 250 trading days assumed in one year Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past Performance may or may not be sustained in future



S&P BSE Quality Index Composition

Top 10 Constituents

S. No.	Constituent Name	Weight
1	BHARAT ELECTRONICS LTD.	7.6%
2	ADANI POWER LTD.	6.6%
3	BRITANNIA INDUSTRIES LTD.	5.9%
4	BAJAJ AUTO LTD.	5.8%
5	COAL INDIA LTD.	5.4%
6	NESTLE INDIA LTD.	5.3%
7	CG Power and Industrial Soluti	5.2%
8	INFOSYS LTD.	5.1%
9	TATA CONSULTANCY SERVICES LTD.	5.0%
10	BHARAT PETROLEUM CORPORATION L	5.0%
		56.9%



Source/Disclaimer: BSE. Data as on 30-Jun-24 Macro Economic Sectors as per AMFI Industry Classification. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.



Why should you invest?

High quality stocks tend to give superior return over long term

High quality stocks have lower risk

Has historically performed well during market downturns*

Low cost



Limitations of Quality Factor

Market Cycles



Quality factor performs differently in different market cycles, making it important to understand its cyclical nature

Quality Definition



Although high quality companies essentially means one with healthy profits and have low debt, but the definition of quality seems to be different for different people.



Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal BSE Quality ETF (An open ended fund replicating / tracking the BSE Quality Total Return Index BSE:543577, NSE: MOQUALITY)	Return that corresponds to the total returns of the BSE Quality Total Return Index subject to tracking error Long term capital growth	Fund MODESATE MODESATE MODESATE MICH TELL T	BSE Quality Total Return Index MODERATE MODE
Motilal Oswal BSE Quality Index Fund (An open ended fund replicating / tracking the BSE Quality Total Return Index)	Return that corresponds to the total returns of the BSE Quality Total Return Index subject to tracking error Long term capital growth	Fund MODERATE WOODERATE PROPERTY AND THE PROPERTY AND THE PROPERTY AND THE PROPERTY A	BSE Quality Total Return Index MOGENTE MOGENTELY SERVICE MOGENTELY AGENTELY AGENTE

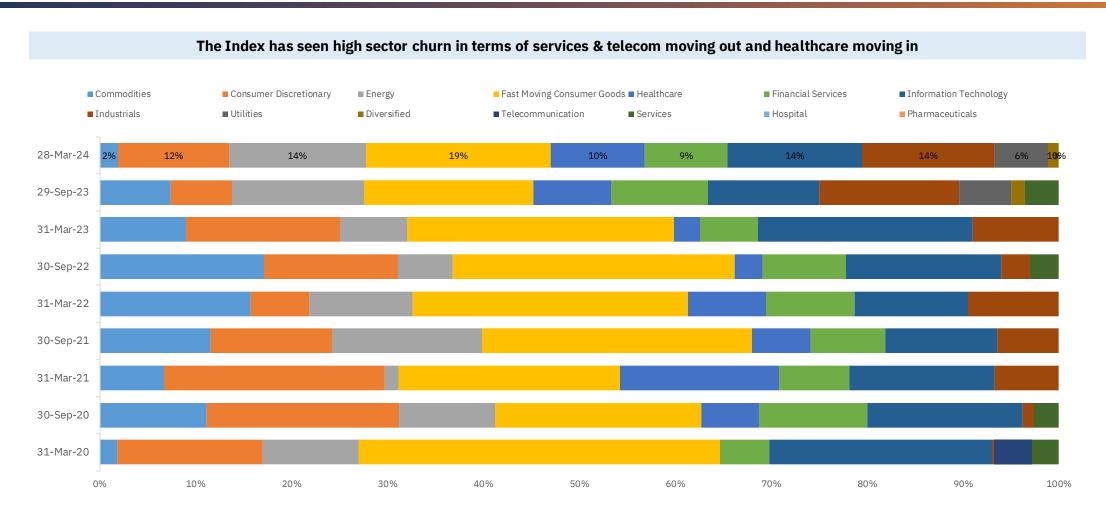


^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them..

Annexure



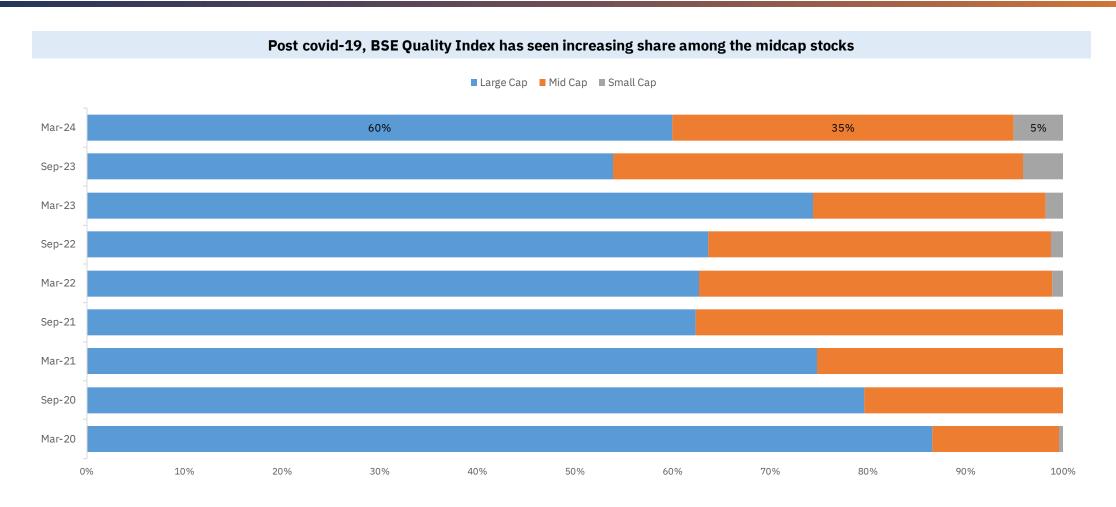
FMCG consistently maintains the top spot



Source/Disclaimer: BSE. Data from 31-Mar-20 to 30-Jun-24 Macro Economic Sectors as per AMFI Industry Classification as on 31-Dec-21. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The sectors may or may not be part of our portfolio/strategy/schemes. It should not be construed as investment advice to any party.



Growing share of Midcaps



Source/Disclaimer: BSE. Data from 31-Mar-20 to 30-Jun-24 Macro Economic Sectors as per AMFI Industry Classification. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The sectors may or may not be part of our portfolio/strategy/schemes. It should not be construed as investment advice to any party.



Factor Correlation

The lower correlation within the individual Factors provides good diversification benefit



Low Vol = BSE Low Volatility TRI
Quality = BSE Quality TRI
Momentum = Nifty200 Momentum 30 TRI
Value = BSE Enhanced Value TRI

Source/Disclaimer: niftyindices, BSE. Performance as of close of 31-Dec-06 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Risk-Return Profile

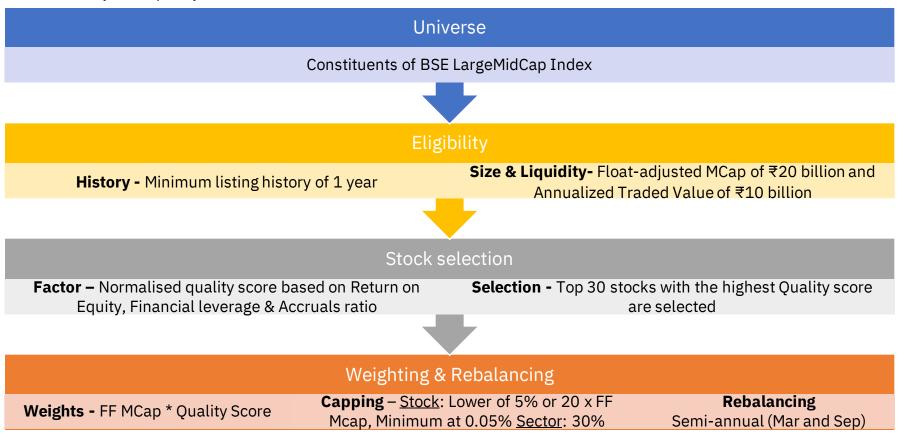
	Data Label	BSE Enhanced Value TRI	BSE Quality TRI	BSE Low Volatility TRI	Nifty200 Momentum 30 TRI	Nifty 200 TRI
	1 year	95.5%	52.6%	38.6%	67.1%	35.8%
zed	3 year	42.8%	24.8%	17.6%	26.8%	19.0%
Annualized Returns	5 year	33.6%	24.1%	19.7%	26.9%	18.7%
Ann	10 year	15.5%	19.1%	17.5%	23.3%	14.6%
	15 year	15.9%	20.4%	18.5%	22.3%	14.2%
	1 year	25.1%	15.3%	10.5%	19.5%	13.6%
zed	3 year	22.1%	14.5%	11.3%	19.6%	14.4%
Annualized Volatility	5 year	26.0%	16.9%	14.5%	21.6%	18.9%
Ann	10 year	24.5%	15.0%	13.1%	19.3%	16.5%
	15 year	24.6%	14.6%	13.0%	18.3%	16.9%

Source/Disclaimer: BSE: Performance as of close of 30-Jun-09 to 30-Jun-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Index Methodology

Index Objective: The BSE Quality Index is designed to track the performance of high quality stocks in the BSE LargeMidCap as determined by their quality score.



Source/Disclaimer: BSE. Data as on 30-Jun-24 *Standard deviation of daily price returns over last 1 year. Index launch date – 03-Dec-15; Index base date – 16-Sep-05. For detailed methodology please visit niftyindices.com. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.



Index Methodology

	BSE Quality Index	Nifty200 Momentum 30 Index	BSE Low Volatility Index	BSE Enhanced Value Index
Constituents	30	30	30	30
Universe	BSE LargeMidCap	Nifty 200	BSE LargeMidCap	BSE LargeMidCap
Eligibility Criteria	Float-adjusted MCap of ₹20 billion and annualized traded value of ₹10 billion	Listing history of 1 year Available for trading in derivative segment	 Listing history of 1 year Float-adjusted MCap of ₹20 billion and annualized traded value of ₹10 billion 	Float-adjusted MCap of ₹20 billion and annualized traded value of ₹10 billion
Score	Normalized quality score based on RoE, Financial leverage, Accruals ratio	6-month and 12-month price return , adjusted for volatility	Volatility over the prior one year	Normalised value score based on book value-to-price, earnings-to-price and sales-to-price
Weightage	FF MCap * Quality Score	FF MCap * Normalised Momentum Score	Inversely proportional to the stock's volatility	FF MCap * Value Score
Capping	Stock: Lower of 5% or 20 x FF Mcap, Minimum at 0.05% Sector: 30%	Mcap, Minimum at 0.05% Lower of 5% or 5 x FF Mcap 5%		Stock: Lower of 5% or 20 x FF Mcap, Minimum at 0.05% Sector: 30%
Reconstitution	Semi-annually in March and September	Semi-annually in June and December	Semi-annually in March and September	Semi-annually in March and September

Source/Disclaimer: BSE, niftyindices. Data as on 30-Jun-24 For detailed methodology please visit asiaindex.co.in and niftyindices.com. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.



Motilal Oswal Factor Schemes Performance



Motilal Oswal BSE Quality ETF Performance

Lumpsum Performance

	1	. Year	3	Year	5	Year	7	Year	Since	Inception
	Simple annualized (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000
Motilal Oswal BSE Quality ETF	52.1	15,190	-	-	-	-	-	-	36.0	17,680
BSE Quality TRI	52.8	15,264	-	-	-	-	-	-	37.0	17,917
Nifty 50 TRI	26.7	12,666	-	-	-	-	-	-	19.9	13,994
NAV (Rs.) Per Unit as on: (28-Jun-2024) 200.7907	13	32.188		-		-		-	11	.3.570

Date of Inception: 22-Aug-2022

SIP Performance

		1 Year	1 Year		3 Year		5 Year			Since Inception		
	Scheme	BSE Quality TRI	Nifty 50 TRI	Scheme	BSE Quality TRI	Nifty 50 TRI	Scheme	BSE Quality TRI	Nifty 50 TRI	Scheme	BSE Quality TRI	Nifty 50 TRI
Invested amount (₹)	1,20,000	1,20,000	1,20,000	-	-	-	-	-	-	2,00,000	2,00,000	2,00,000
Market value (₹)	1,56,961	1,57,311	1,39,252	-	-	-	-	-	-	3,24,934	3,26,534	2,76,110
Returns (CAGR %)	62.7%	63.3%	31.5%	-	-	-	-	-	-	47.5%	48.2%	26.1%

Source/Disclaimer: MOAMC. Data as on 30-Jun-24 The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Mr. Swapnil Mayekar is the Fund Manager since Inception and he manages schemes of Motilal Oswal Mutual Fund.



Motilal Oswal BSE Quality Index Fund Performance – Regular Plan

Lumpsum Performance

	1	Year	3	Year	5	Year	7	Year	Since	Inception
	Simple annualized (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000
Motilal Oswal BSE Quality Index Fund - Regular	50.4	15,027	-	-	-	-	-	-	34.8	17,383
BSE Quality TRI	52.8	15,264	-	-	-	-	-	-	37.0	17,917
Nifty 50 TRI	26.7	12,666	-	-	-	-	-	-	19.9	13,994
NAV (Rs.) Per Unit as on: (28-Jun-2024)	1	1.568				-		-	1	0.000
17.3826										

Date of Inception: 22-Aug-2022

SIP Performance

		1 Year		3 Year		5 Year			Since Inception			
	Scheme	BSE Quality TRI	Nifty 50 TRI	Scheme	BSE Quality TRI	Nifty 50 TRI	Scheme	BSE Quality TRI	Nifty 50 TRI	Scheme	BSE Quality TRI	Nifty 50 TRI
Invested amount (₹)	1,20,000	1,20,000	1,20,000	-	-	-	-	-	-	2,00,000	2,00,000	2,00,000
Market value (₹)	1,55,925	1,57,311	1,39,252	-	-	-	-	-	-	3,21,501	3,26,534	2,76,110
Returns (CAGR %)	60.8%	63.3%	31.5%	-	-	-	-	-	-	46.1%	48.2%	26.1%

Source/Disclaimer: MOAMC. Data as on 30-Jun-24 The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Mr. Swapnil Mayekar is the Fund Manager since Inception and he manages schemes of Motilal Oswal Mutual Fund.



Performance of other schemes managed by Swapnil Mayekar

Name of Fund Manager: Swapnil Mayekar Period	1 y	ear	3 y	ear	5 y	ear
	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal BSE Enhanced Value ETF	94.7	95.9	-	-	-	-
Motilal Oswal BSE Enhanced Value Index Fund	91.6	95.9	-	-	-	-
Motilal Oswal Nifty 200 Momentum 30 ETF	66.8	67.4	-	-	-	-
Motilal Oswal Nifty Bank Index Fund	16.8	18.1	14.4	15.5	-	-
Motilal Oswal Nifty 50 Index Fund	26.0	26.7	15.8	16.6	-	-
Motilal Oswal Nifty 50 ETF (Formerly known as Motilal Oswal	26.7	26.7	16.5	16.6	16.4	16.7

Note:

- a. Swapnil Mayekar manages 21 schemes of Motilal Oswal Mutual Fund.
- b. In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- c. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- d. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer: MOAMC. Data as on 30-Jun-24. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.



Performance of other schemes managed by Rakesh Shetty

Name of Fund Manager: Rakesh Shetty						
Period	1 y	ear	3 y	ear	5 year	
	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal BSE Enhanced Value ETF#	94.7	95.9	-	-	-	-
Motilal Oswal BSE Enhanced Value Index Fund#	91.6	95.9	-	-	-	-
Motilal Oswal Nifty 200 Momentum 30 ETF#	66.8	67.4	-	-	-	-
Motilal Oswal Ultra Short Term Fund	6.0	7.8	4.6	6.4	4.4	6.2
Motilal Oswal Nifty 5 Year G-Sec Fund of Fund	6.6	7.4	-	-	-	-
Motilal Oswal Liquid Fund	6.8	7.3	5.3	5.9	4.6	5.3

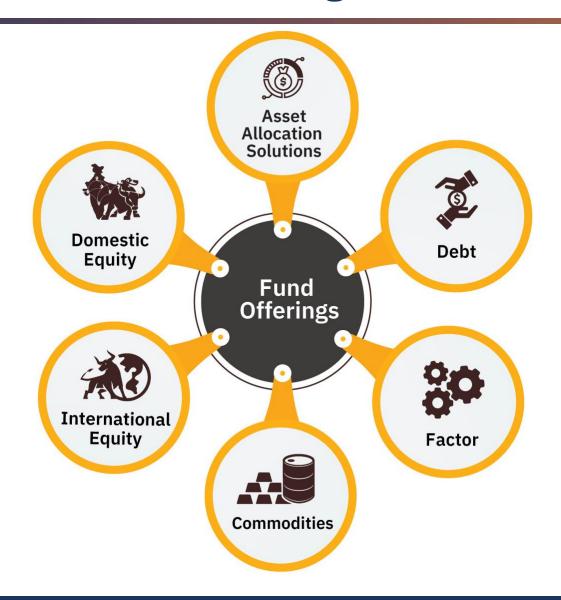
Note:

- a. Rakesh Shetty manages 29 schemes of Motilal Oswal Mutual Fund.
- b. In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- c. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- d. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

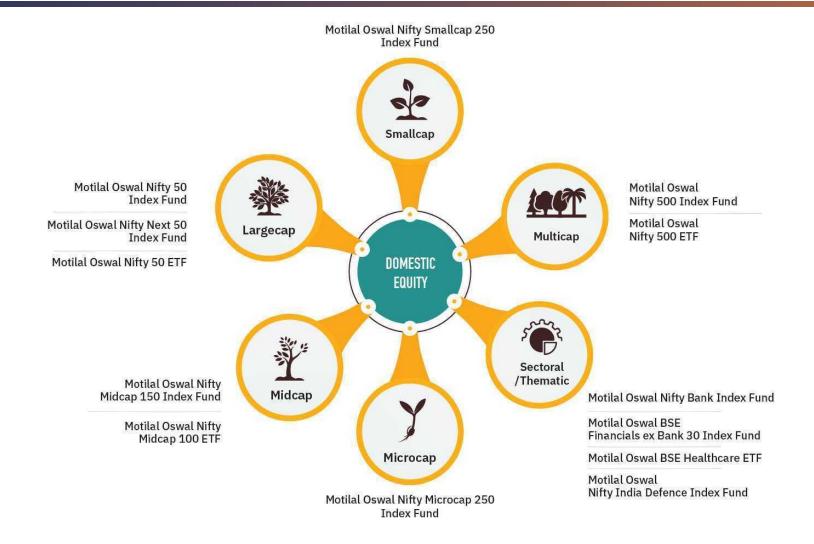
Source/Disclaimer: MOAMC. Data as on 30-Jun-24. #Only debt component is managed by Rakesh Shetty. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.



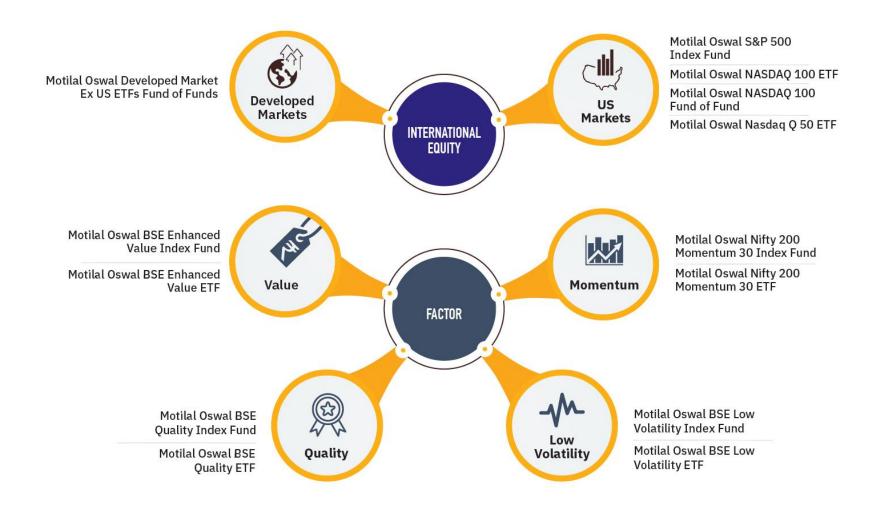














Motilal Oswal 5 Year G-Sec Fund of Fund

Motilal Oswal Nifty 5 year Benchmark G-Sec ETF Motilal Oswal Asset Allocation Passive Fund of Fund - Aggressive

Motilal Oswal Asset Allocation
Passive Fund of Fund - Conservative

Motilal Oswal Gold and Silver ETFs Fund of Funds









Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 50 Index Fund (An open ended scheme replicating / tracking Nifty 50 Total Return Index)	Long term capital growth Return that corresponds to the performance of the Nifty 50 Total Return Index, subject to tracking error Investment in securities constituting Nifty 50 Total Return Index	Riskometer Investors understand that their principal will be at Very High risk	Nifty 50 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Next 50 Index Fund (An open ended scheme replicating / tracking Nifty Next 50 Total Return Index)	Return that corresponds to the performance of Nifty Next 50 Total Return Index subject to tracking error Investment in securities constituting of Nifty Next 50 Index Long term capital growth	Riskometer Investors understand that their principal will be at Very High risk	Nifty Next 50 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Midcap 150 Index Fund (An open ended scheme replicating / tracking Nifty Midcap 150 Total Return Index)	Return that corresponds to the performance of Nifty Midcap 150 Total Return Index, subject to tracking error Investment in securities constituting Nifty Next 50 Index Long-term capital growth	Fund Woodarate Woodarate Woodarate Hilipp Riskometer Investors understand that their principal will be at Very High risk	Nifty Midcap 150 Total Return Index Moderate Moderate Midge and Middle and
Motilal Oswal Nifty Smallcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Smallcap 250 Total Return Index)	Return that corresponds to the performance of Nifty Smallcap 250 Total Return Index, subject to tracking error Investment in securities constituting Nifty Small cap 250 Index Long-term capital growth	Riskometer Investors understand that their principal will be at Very High risk	Nifty Smallcap 250 Total Return Index Riskometer Benchmark riskometer is at Very High risk

^{*}Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 500 Index Fund (formerly known as Motilal Oswal Nifty 500 Fund) (An open ended scheme replicating / tracking Nifty 500 Total Return Index)	Return that corresponds to the performance of Nifty 500 Total Return Index, subject to tracking error Investment in securities constituting Nifty 500 Index Long-term capital growth	Fund **Moderate** **Moderate** **Nigh** **Riskometer* Investors understand that their principal will be at Very High risk	Nifty 500 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty 50 ETF (Formerly known as Motilal Oswal M50 ETF) (An open ended scheme replicating/tracking Nifty 50 Total Return Index) BSE: 590115, NSE: MOM50	 Return that corresponds to the performance of the Nifty 50 Total Return Index, subject to tracking error Investment in securities constituting Nifty 50 Total Return Index Long term capital growth 	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	Nifty 50 Total Return Index State
Motilal Oswal Nifty Midcap 100 ETF (Formerly known as Motilal Oswal Nifty Midcap 100 ETF) (An open ended scheme replicating/tracking Nifty Midcap 100 Total Return Index) BSE: 536960, NSE: MOM100	Return that corresponds to the performance of Nifty Midcap 100 Total Return Index, subject to tracking error Investment in securities constituting Nifty Midcap 100 Index Long term capital growth	Riskometer Investors understand that their principal will be at Very High risk	Nifty Midcap 100 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Bank Index Fund (An open ended scheme replicating / tracking Nifty Bank Total Return Index)	Return that corresponds to the performance of Nifty Bank Total Return Index, subject to tracking error Investment in securities constituting Nifty Bank Index Long term capital growth	Fund **Moderate** **Moderate	Nifty Bank Total Return Index Riskometer Benchmark riskometer is at Very High risk

^{*}Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P 500 Index Fund (An open ended scheme replicating / tracking S&P 500 Total Return Index)	Return that corresponds to the performance of S&P 500 Total Return Index subject to tracking error Investment in securities constituting S&P 500 Index Long term capital growth	Riskometer Investors understand that their principal will be at Very High risk	S&P 500 Total Return Index Moderate Moderate High High
Motilal Oswal NASDAQ 100 ETF (An open ended scheme replicating/tracking NASDAQ-100 Total Return Index) BSE: 533385, NSE: MOFN100)	Return that corresponds generally to the performance of NASDAQ 100 Total Returns Index, subject to tracking error Investment in securities constituting of NASDAQ 100 Index	Riskometer Investors understand that their principal will be at Very High risk	NASDAQ 100 Total Return Index Modulation Modulation
Motilal Oswal NASDAQ 100 Fund of Fund (An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)	Return that corresponds to the performance of the NASDAQ-100 Total Returns Index, subject to tracking error Investment in securities constituting of NASDAQ-100 ETF	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	NASDAQ 100 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Asset Allocation Passive Fund of Fund – Aggressive (An open ended fund of funds scheme investing in passive funds)	 To generate long term growth/capital appreciation by offering asset allocation. Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index Riskometer Benchmark riskometer is at Very High risk

^{*}Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Asset Allocation Passive Fund of Fund – Conservative (An open ended fund of funds scheme investing in passive funds)	 To generate long term growth/capital appreciation by offering asset allocation. Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund Moderate Moderate Milds Moderate Moderate Milds Moderate Moderate Milds Moderate Milds Moderate Moderate Milds Moderate Moderate Moderate Moderate Milds Moderate	30% Nifty 500 TRI + 10% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 50% Nifty 5 Yr Benchmark G-Sec Index Riskometer Benchmark riskometer is at High risk
Motilal Oswal Nifty 5 YR Benchmark G Sec ETF (formerly known as Motilal Oswal 5 Year G – Sec ETF) (An open ended scheme replicating/tracking Nifty 5 yr. Benchmark G-Sec Total Return Index) (A-III A relatively low interest rate risk and relatively low credit risk) BSE: 543250, NSE: MOGSEC	 Return that corresponds to the performance of the Nifty 5 yr Benchmark G-Sec Total Return Index, subject to tracking error Investment in securities constituting of Nifty 5 yr Benchmark G-Sec Index 	Riskometer Investors understand that their principal will be at Moderate risk	Nifty 5 yr Benchmark G-Sec Total Return Index Moderate High Riskometer Benchmark riskometer is at Moderate risk
Motilal Oswal 5 Year G-Sec Fund of Fund (An open ended fund of funds scheme investing in units of Motilal Oswal Nifty 5 YR Benchmark G-Sec ETF) (A-III A relatively low interest rate risk and relatively low credit risk)	Long term capital appreciation Return that corresponds to the performance of Motilal Oswal 5 Year G-Sec ETF through investment in its units.	Fund Moderate Moderate High Riskometer Investors understand that their principal will be at Moderate risk	Nifty 5 yr Benchmark G-Sec Total Return Index Moderate Moderate High Riskometer Benchmark riskometer is at Moderate risk

^{*}Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal NASDAQ Q 50 ETF (An open ended scheme replicating/ tracking Nasdaq Q-50 TR Index) BSE: 543437, NSE: MONQ50	 Return that corresponds to the performance of the NASDAQ Q-50 Total Return Index subject to tracking error and forex movement. Long term capital growth. 	Fund Moderate Mod	NASDAQ Q-50 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty 200 Momentum 30 ETF (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index (BSE: 543465, NSE: MOMOMENTUM)	Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error Long term capital growth	Fund **Riskometer** Investors understand that their principal will be at Very High risk	Nifty 200 Momentum 30 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty 200 Momentum 30 Index Fund (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index)	Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error Long term capital growth	Fund Woodersto Modersto High Riskometer Investors understand that their principal will be at Very High risk	Nifty 200 Momentum 30 Total Return Index Riskometer Benchmark riskometer is at Very High risk



^{*}Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal BSE Low Volatility ETF (An open ended fund replicating / tracking the BSE Low Volatility Total Return Index BSE: 543501, NSE: MOLOWVOL)	Return that corresponds to the total returns of the BSE Low Volatility Total Return Index subject to tracking error Long term capital growth	Fund State	BSE Low Volatility Total Return Index Moderate Mod
Motilal Oswal Low Volatility Index Fund (An open ended fund replicating / tracking the BSE Low Volatility Total Return Index)	Return that corresponds to the total returns of the BSE Low Volatility Total Return Index subject to tracking error Long term capital growth	Fund Moderate Pligo Pli	BSE Low Volatility Total Return Index Moderate Moderate Prince Pri
Motilal Oswal BSE Financials ex Bank 30 Index Fund (An open ended fund replicating / tracking the BSE Financials ex Bank 30 Total Return Index)	Return that corresponds to the total returns of the BSE Financials ex Bank 30 Total Return Index subject to tracking error Long term capital growth	Fund Separate Modarate High Riskometer Investors understand that their principal will be at Very High risk	BSE Financials ex Bank 30 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal BSE Healthcare ETF (An open ended fund replicating / tracking the BSE Healthcare Total Return Index) BSE: 543563, NSE: MOHEALTH	Return that corresponds to the total returns of the BSE Healthcare Total Return Index subject to tracking error Long term capital growth	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	BSE Healthcare Total Return Index State

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Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal BSE Quality ETF (An open ended fund replicating / tracking the BSE Quality Total Return Index) BSE: 543577, NSE: MOQUALITY	Return that corresponds to the total returns of the BSE Quality Total Return Index subject to tracking error Long term capital growth	Fund Wooderate Moderate Hillory Riskometer Investors understand that their principal will be at Very High risk	BSE Quality Total Return Index **Moderate Moderate Moderate State
Motilal Oswal BSE Quality Index Fund (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index)	Return that corresponds to the total returns of the BSE Quality Total Return Index subject to tracking error Long term capital growth	Riskometer Investors understand that their principal will be at Very High risk	BSE Quality Total Return Index Moderate
Motilal Oswal S&P BSE Enhanced Value ETF (An open ended fund replicating / tracking the BSE Enhanced Value Total Return Index) BSE:543576, NSE: MOVALUE	Return that corresponds to the total returns of the BSE Enhanced Value Total Return Index subject to tracking error Long term capital growth	Riskometer Investors understand that their principal will be at Very High risk	BSE Enhanced Value Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal BSE Enhanced Value Index Fund (An open ended fund replicating / tracking the BSE Enhanced Value Total Return Index)	Return that corresponds to the total returns of the BSE Enhanced Value Total Return Index subject to tracking error Long term capital growth	Riskometer Investors understand that their principal will be at Very High risk	BSE Enhanced Value Total Return Index Moderate Mod

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Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Gold and Silver ETFs Fund of Funds (An open ended fund of funds scheme investing in units of gold and silver exchange traded funds)	 Long term capital appreciation Return that corresponds to the performance of the underlying Schemes of Gold ETF and Silver ETF 	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	LBMA Price of Gold and Silver Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Microcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Microcap 250 Total Return Index)	Return that corresponds to the total returns of of Nifty Microcap 250 Total Return Index, subject to tracking error Long-term capital growth	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	Nifty Microcap 250 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal S&P Developed markets Ex-US FoF (An open-ended fund of funds scheme investing in units of Global ETFs which track the performance of Developed Markets excluding US)	Long term capital appreciation. To invest in global ETFs which track the performance of Developed Markets exUS	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	S&P Developed Ex-U.S. BMI Total Return Index Moderate Moderate Moderate Moderate Miles Miles Moderate Miles Moderate Miles Moderate Miles Miles Moderate Miles Miles Moderate Miles
Motilal Oswal Nifty 500 ETF (An open ended scheme replicating / tracking Nifty 500 Total Return Index)	Return that corresponds to the total returns of of Nifty 500 Total Return Index, subject to tracking error Long-term capital growth	Fund Fund Fund Riskometer Investors understand that their principal will be at Very High risk	Nifty 500 Total Return Index Solution S

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Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty Smallcap 250 ETF (An open-ended fund replicating / tracking the Nifty Smallcap 250 Total Return Index)	 Return that corresponds to the total returns of the Nifty Smallcap 250 Total Return Index, subject to tracking error. Long term capital growth 	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	Nifty Smallcap 250 Total Return Index Riskometer Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Realty ETF (An open ended scheme replicating / tracking Nifty Realty Total Return Index)	 Return that corresponds to the performance of Nifty Realty Total Return Index subject to tracking error. Long term capital growth. 	Fund Fund Riskometer Investors understand that their principal will be at Very High risk	Nifty Realty Total Return Index Riskometer Benchmark riskometer is at Very High risk



^{*}Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Thank you

"An investor might be Better off buying the market"

- By Warren Buffett

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